

Company Profile

- DNV was established in 1864 and is headquartered in Oslo, Norway
- Employs over 6.400 people across 300 offices in 100 different countries
- DNV North America employs 350 individuals in 26 offices

Business Needs

- Improve accounts receivable and collection processes
- Process and accept cards at multiple offices, regardless of location
- Enhanced security controls

3DSI Solution

- EC-Zone

Business Benefits

- Retain and improve customer relationships
- Easy-to-use system
- Improved transaction reporting
- Cardholder data securely stored
- Online realtime reporting and reconciliation

DNV North America

Industry: **Consulting & Engineering**

Det Norske Veritas (DNV) is a leading provider of services for managing risk and operates globally in multiple industries, with specific services available to each. DNV requires a solution that can accept and process Purchase Card payments from its corporate and government clients.

Challenge

DNV Houston inherited a physical terminal solution due to an office closure elsewhere. While the terminal initially presented a quick solution to begin accepting credit card payments, it quickly revealed many limitations and short comings. DNV needed to find a payment processing solution that met the following criteria:

- Process cards in multiple offices / locations
- Streamline accounts receivable and collections
- Manage productivity and administrative issues
- Support reports and user intelligence
- Improve customer service and efficiency
- Provide a high level of security

Solution

After researching various corporate payment acceptance options, DNV selected 3Delta Systems® and their payment solution, EC-Zone® to process and accept credit cards globally. According to Mona Tzur, Customer Financial Services Manager for DNV North America, “We required a solution that could support a large volume of card payments and would relieve the administrative burden imposed by the terminal solution.” “EC-Zone serves our customers much more efficiently and increases productivity on our end.”

EC-Zone’s intuitive interface is designed specifically for processing purchasing card payments. All that is required is a Web browser and Internet access.

Results

DNV currently has three offices using EC-Zone in Houston, New Jersey and Norway. “These key payment processing centers benefit greatly from the convenient and time saving solution from 3DSI,” continues Ms. Tzur. “The ability to speed-up our collections is a true asset to DNV.”