

## CORPORATE FACT SHEET

### Overview

3Delta Systems, Inc.<sup>®</sup> (3DSI) is a payment solutions company that delivers the power of secure, Internet-based purchase and credit card processing solutions to enterprise, business-to-business and business-to-government customers. 3DSI's complete suite of payment solutions – each designed from the ground-up to be scalable, easy to implement and conform to Payment Card Industry (PCI) Data Security Standard best practices – enables merchants and buyers to manage, authorize and settle payment transactions in real time.

### Executive Management

Allen O. Cage, Jr. - Chief Executive Officer & Co-founder  
Aaron Bills - Chief Operating Officer & Founder  
John Zampino - Chief Financial Officer  
Chris Browning - Vice President, Software Engineering  
Pete Hamel - Vice President, Platform Delivery  
Howard Ives - Vice President, Sales & Business Development  
Rick Ricker - Vice President, Business Development for Enterprise Payment Solutions

### Offices

Corporate Headquarters:  
14151 Newbrook Drive  
Suite 200  
Chantilly, VA 20151  
Phone: 703.234.6010  
Fax: 703.234-6004  
[www.3DSI.com](http://www.3DSI.com)

### Employees

20+ (affiliated operations bring total to 50+)

### Customers

As a leading Software-as-a-Service (SaaS) provider, 3Delta Systems has processed more than 28 million payment transactions worth nearly \$22 billion for over 6,000 corporations and government agencies since the company was founded 10 years ago.

Customers span the range of government agencies, corporations and sole proprietorships and include The U.S. Department of Veteran Affairs, ThomasNet, Nortel Networks, BNSF, Cintas, GlaxoSmithKline, Honeywell, Manpower International, Standard Register, Bosch and Thermo Fisher Scientific.

**Sales Channels/  
Partners**

3Delta Systems' payment solutions are available through various channels including: direct from 3DSI, resold through Independent Sales Organizations (ISOs) or resold through a network of Channel partners. Channel Partners include Fifth Third, Elavon, Global Payments, First Data, Paymentech, TSYS Acquiring Solutions, RBSLynk and American Express Direct.

**History**

3Delta Systems was established in 1998 in Fairfax, Virginia by a team of seasoned industry professionals to develop and deploy Internet-based payment processing technologies for Enterprise, Business-to-Business (B2B) and Business-to-Government (B2G).

**Financial**

3Delta Systems is a privately held company and a profitable enterprise.

**Media  
Contact**

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## 3DELTA SYSTEMS – OFFERING OVERVIEW

### **EC-Zone**<sup>®</sup>

EC-Zone is the browser-based service of 3Delta Systems suite of integrated payment solutions and is hosted and managed by 3DSI. EC-Zone's intuitive interface is designed specifically for processing purchase card payments and much more. There is no special hardware to buy or software to install or maintain on your computers. It can be used by any number of employees in any number of locations so long as they have an Internet connection.

EC-Zone prompts for – and stores – all of the line-item detail necessary to qualify for the best card processing rates. 3DSI manages product and service updates, security updates, training and other maintenance activities that frequently add substantial hidden costs to other options. Plus, EC-Zone provides full customer and transaction history -- including downloadable transaction detail and reports -- and is included with all 3DSI solutions. Best of all, merchants can be up and running in a matter of days.

### **EC-Linx**<sup>®</sup>

EC-Linx is designed for companies using or developing applications that require real-time payment processing and authorization. It allows host-to-host, real-time credit card authorizations via the Internet – offering the speed of a dedicated telecommunications line without the cost. It can be integrated directly to your Web commerce system, Enterprise Resource System (ERP) or other computer system. EC-Linx is a fully-certified Level-3 product – allowing companies to achieve the best processing rates possible by passing line-item detail through the credit card system when processing purchasing card transactions.

### **EC-Batch**<sup>®</sup>

EC-Batch is designed for companies using or developing applications that call for batch processing of card authorization or settlement transactions. It's a flexible solution, designed to support the requirements of businesses that do not need real-time authorizations. EC-Batch is typically used in higher-volume order entry, repeat invoice or on-going billing situations and allows transactions to be aggregated and transmitted to the 3DSI payment system at your discretion. Files are encrypted and delivered over the Internet using FTP or SFTP.

**EC-Pay**<sup>®</sup>

EC-Pay is an invoice payment system that provides superior transaction management capabilities to Buyer organizations. EC-Pay lets Buyers automate and initiate payments to Sellers (Merchants) and use the credit card processing networks to disburse funds. Since the EC-Pay application is software independent, Buyers can interface the service with existing ERP or Accounts Payable applications.

**CardVault**<sup>®</sup>

CardVault is an innovative card data “forward and store” service that removes the risk of storing sensitive card information on a merchant’s internal systems. CardVault allows a company to submit their cardholder data to 3DSI’s secure payment processing network where the data is stored and a corresponding “key” or “token” is assigned for each record. Thereafter, merchants only need to provide the “key” to access the actual card data and complete transactions.